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# **About Us**

#### Established in 1999

### 150 marketing experts across Western Europe

#### 13 commercial offices

London

Helsinki

**Paris** 

Zurich

Stockholm

Amsterdam

Leuven

Berlin

Madrid

Cologne

- Milan
- Copenhagen
- Odense

### **Operations in 13 countries**

**Listed on Euronext Paris – code ALBLD** 

**Operators of Maximiles** 

**London Office Address** 

8 Holyrood St, London SE1 2EL



# **Our services**

- Audience profiling
- Sales and customer growth
- Email advertising
- Mobile marketing (Alerts / Push Notifications)
- Display advertising
- Performance marketing (CPA/CPL/CPC/CPI/CPM)
- Publisher media buying and planning
- Affiliate marketing (Maximiles)
- Data capture and nurture



## **Maximiles**

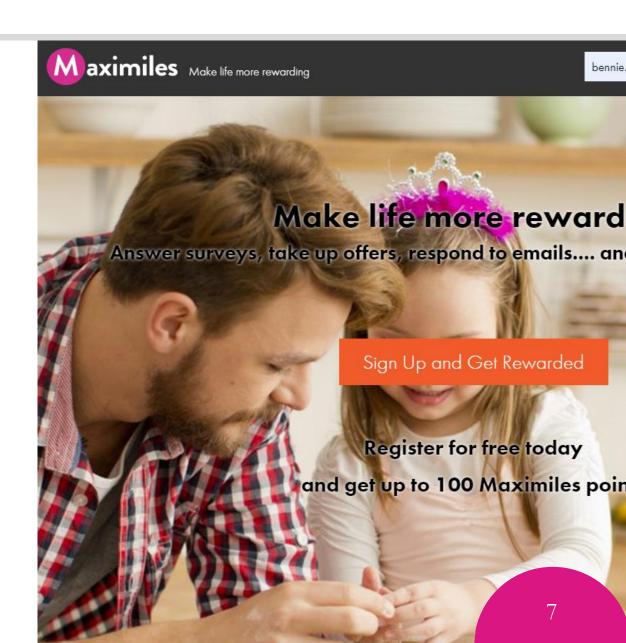


Our propriety UK site <u>Maximiles</u> has around 900,000 impressions and 300,000 clicks per month. The site and programme have been available to the UK public for over 20 years.

Across Europe Maximiles enables Bilendi to reach 4.7 Million consumers across Europe. This includes both B2C & B2B data which can be targeted using over 300 profiling criteria including demographics, insurance renewal dates, interests, health concerns, and more.

### **Advertising Opportunities**

Email Solus, Display, Newsletter, Mobile Alerts and Social Posts



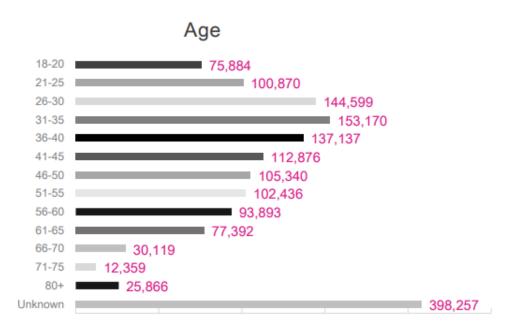
# **Maximiles Profile**



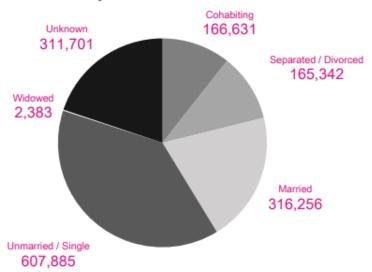
Total Maximail base 1,570,198

Homeowners 312,251

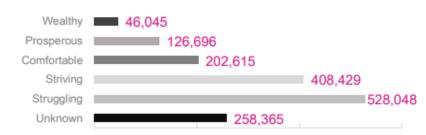
Parents with children 247.553







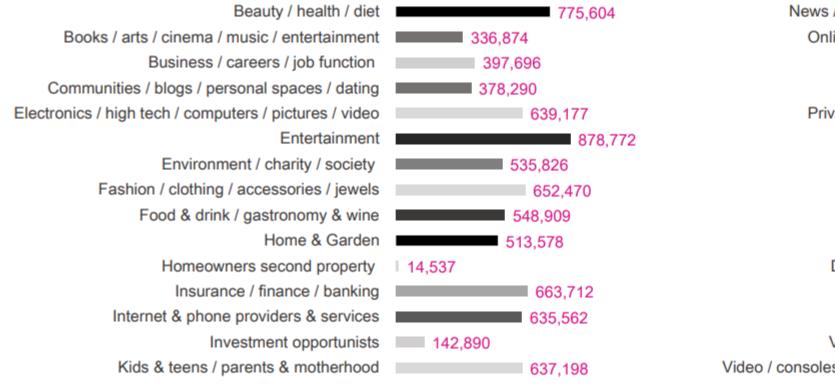
#### Affluence

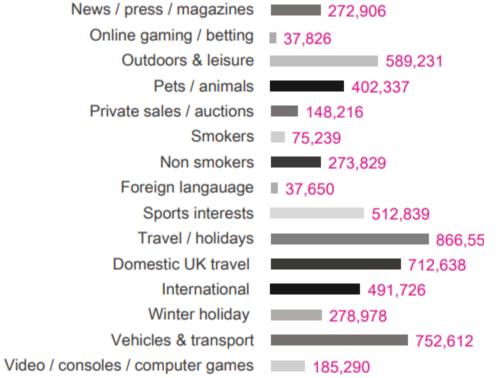


# **Data Directory**



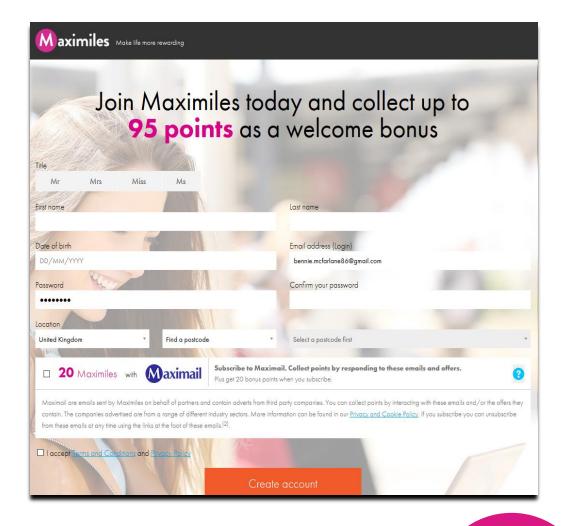
Bilendi's target groups are built using a variety of data indicators including: website browsing behaviour, email response, social interaction, survey & profile answers as well as purchase history.





# **Effective Data Built On Consent**

- Group Data Protection Officer and local Compliance Officers for all offices
- All data double opted-in with explicit separate opt-in tick-box for email marketing (see right)
- Full consent version tracking and time stamping for all data subjects
- Strict control on detection and anonymisation of inactive accounts
- Self-service subject access request tool
- All staff trained in data legislation and best practice
- Publisher Network fully audited to comply with the strictest legal requirements.



## **Email Broadcasts**

**Solus Email:** Available as Maximail, a highly targeted (CPM/CPC) or gen pop performance-based (CPA/CPL) broadcasts. We have a proprietary ESP that makes easy work of throttling, timers and segmentation. It is also Return Path certified, guaranteeing your emails reach inboxes.

### **Post Camping Reporting**

- Opens, Clicks, CTR
- Heat Maps
- Hand Raisers Demographic reporting
  - Gender
  - Social Grade
  - Age
  - Geo
  - No. Children
  - Occupation
  - (Bespoke Request)

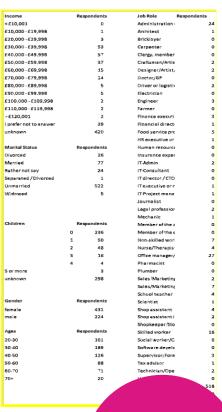
### **Email Html**



### Heat Map



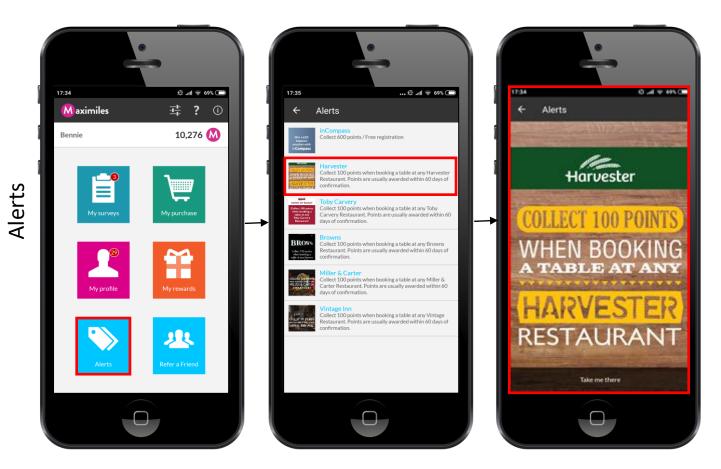
### **Demog Reporting**



# **Mobile App**

The Maximiles App is a great way for your brand to reach your audience on the go. It is a native app available on both iOS and Android platforms.

Choose from surveys, interstitial display, in-app alerts and push notifications.



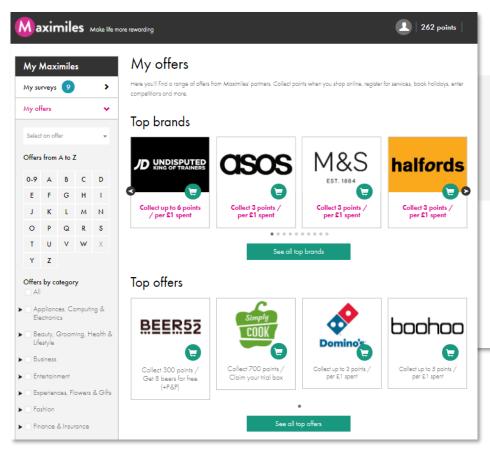


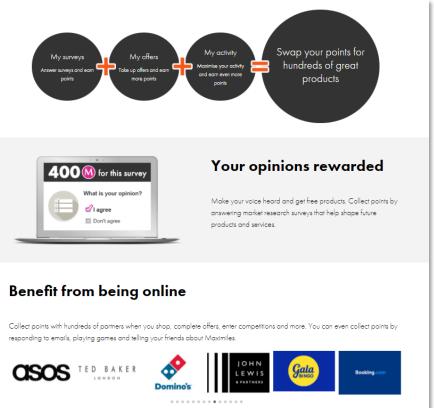
Push

# **Onsite Display**

Maximiles has several regular offer placements onsite to further enhance the offer performance. Including;

- Top Offers
- Top Brands
- A-Z Offers
- Carrousels
- Logged out page







## Retail

Linked with people's disposable income our Maximiles members have a consistent desire to spend. Members join the site to receive the latest offers.

#### The Perfume Shop

Typical Offer: 15% off with Student Discount

Overview: Booked 2 sends in 2 months. New sales

Performance: 13,000+ clicks - 71,000+ opens - no. sales 115

#### **Decathlon**

Typical Offer: Offers on bicycles. Ahead of Christmas

Overview: Booked 2 booking campaigns before November. New sales

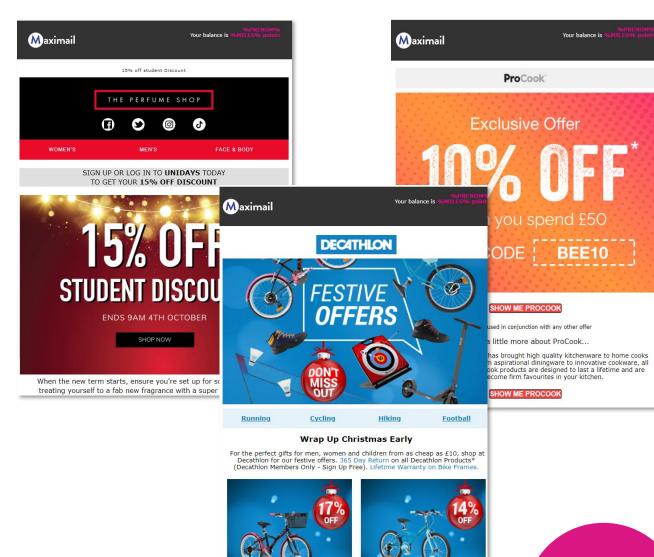
Performance: 17,000+ clicks - 108,000+ opens - no. sales 102

#### Pro Cook

Typical Offer: 10% off when you spend over £50

Overview: Booked one off send. New sales

Performance: 10,500+ clicks - 82,000+ opens - no. sales 69



## **Fashion**

Maximail is a regular sender of fashion campaigns all year round. Between Nov to Jan bookings increase. Our members love engaging with money off sales, codes, newsletter sign-ups and competitions.

#### **Allsaints**

Typical Offer: 15% off first order. Plus, Free Delivery on orders over £150

Overview: Booked 29 separate bookings in 24 months including black Fridays. New sales

Performance: 104,000+ clicks - 420,000+ opens - no. sales 287

#### Thomas Earnshaw

*Typical Offer:* Up to 60% off

Overview: Booked 3 sends in a month. New sales

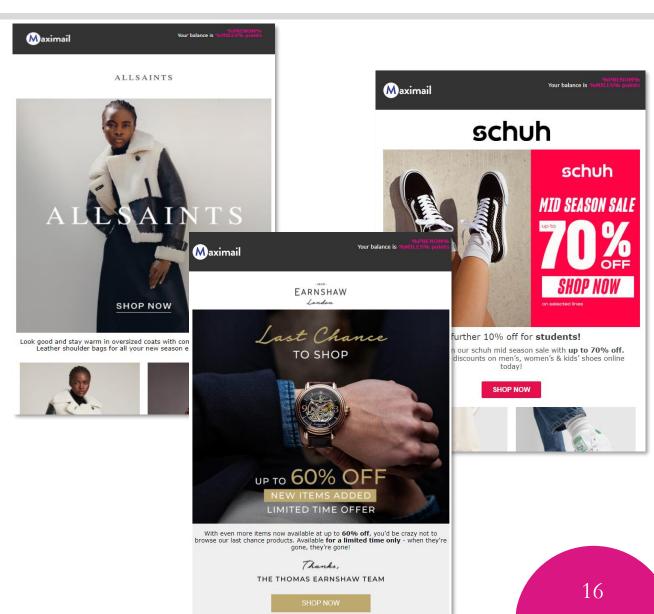
Performance: 14,000+ clicks - 85,000+ opens - no. sales 52

#### Schuh

Typical Offer: 70% off mid season sale

Overview: Booked 2 sends in a month. New sales

Performance: 7,000+ clicks - 37,000+ opens - no. sales 54



## **Kids & Parents**

Maximiles has a substantial number of parents profile with children under 12 years on file, 247k records and this can be further broken down by child's age. Parents and predominantly mums are interested in days out offers, clothes, toy deals and find out more signups.

#### **Parent Shield**

Typical Offer: Child sim deals. Peace of Mind.

Overview: Booked email sends to parents based on child's 9th birthday. Driving Sim uptakes

Performance: 5,000+ clicks - 20,000+ opens - no. Sim uptakes 180

#### Roman

Typical Offer: 15% off with code

Overview: Booked 2 sends in a month. New sales

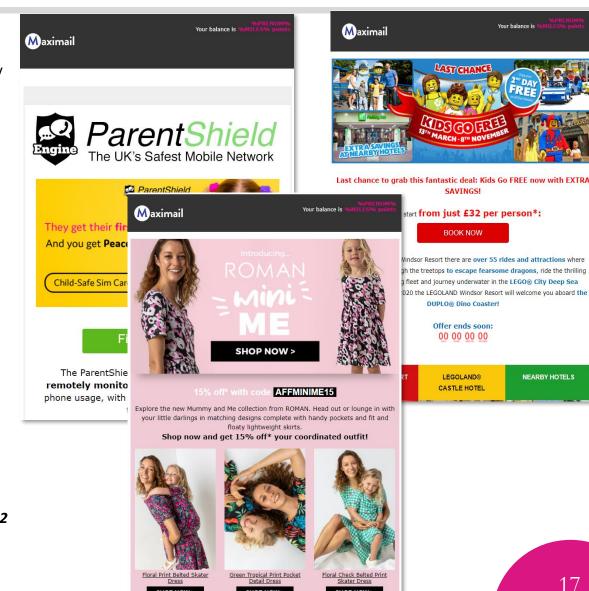
Performance: 12,000+ clicks - 72,000+ opens - no. sales 92

#### Lego Land

Typical Offer: Kids go free

Overview: Booked sends before both the East and Summer holidays. New bookings

Performance: 16,000+ clicks - 153,000+ opens - no. bookings inc day tickets and hotels 122



## **Travel**

Who doesn't like to go on holiday? A strong vertical for Maximiles and our members all year round. We hold member holiday presences and family sizes.

#### **Explore France**

Typical Offer: Free digital copy from a certain French region

Overview: Booked 2 emails ends. New Registrations

*Performance:* **320,000+ clicks** - 2.4m+ opens - *no.* **72,000 leads** 

#### Walt Disney World - Florida

Typical Offer: Free nights / Free days – Spring Summer offers

Overview: Booked 3 campaigns over 3 months. New Bookings

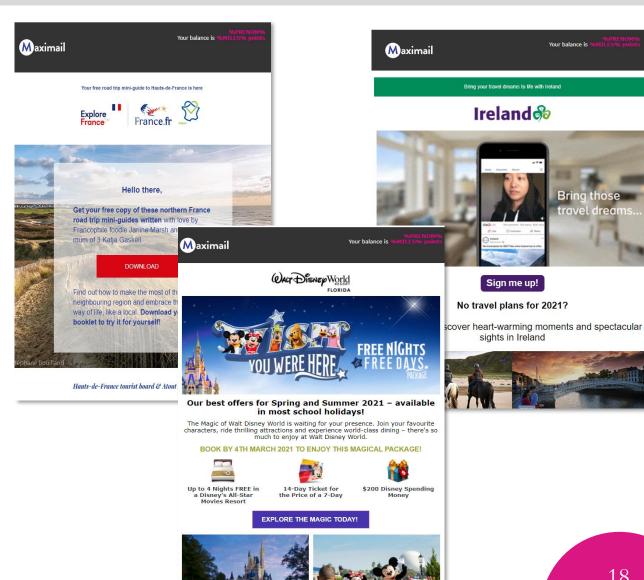
Performance: 13,000+ clicks - 138,000+ opens - no. bookings 22

#### **Visit Ireland**

Typical Offer: Sign up to discover heart warming moments and sights

Overview: Regular booking for 9 months. New Registrations

Performance: 32,000+ clicks - 287,000+ opens - no. 6000 leads



# **Health & Beauty**

This sector is heavily targeted towards females. 61% of our member base is female. Younger men are also important for some health and beauty brands to target. We can target people with certain health conditions too.

#### Lenstore

Typical Offer: 22% off your first order

Overview: Booked 2 email sends. New sales

Performance: 4,500+ clicks - 43,000+opens - no. sales 120

#### Skin+Me

Typical Offer: Personalised Skincare, try now for £3.50 – Free Trial

Overview: Booked 2 email sends. New Subscriptions

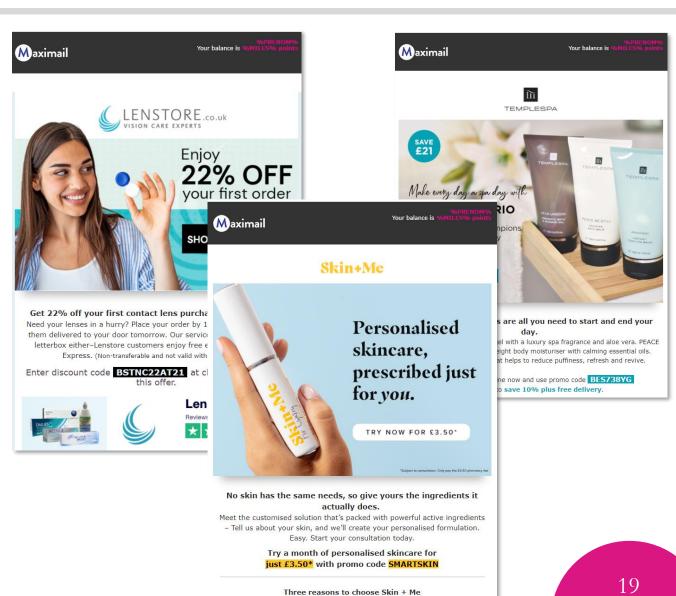
Performance: 3,000+ clicks - 31,000+ opens - no. sales 85

#### Temple Spa

*Typical Offer:* Save £21 - promocode

Overview: Regular booking for 9 months. New Registrations

Performance: 7,000+ clicks - 52,000+ opens - no. sales 98



# **Subscriptions**

Subscriptions make life easier and more accessible for everyone. VOD, food & drink, makeup, education and gym classes are typical examples. Most advertisers are keen to push the subscription model and our members are ready to explore and consider these offers.

#### **Lloyds Direct**

Typical Offer: Free Delivery

Overview: Booked email sends each month for 9 months. New sign-ups

Performance: 28,500+ clicks - 158,000+ opens - no. registration 2.300+

#### **Acorn**

Typical Offer: 30day free trial

Overview: Booked email sends and mobile alerts 18 months in a row. New Subscriptions

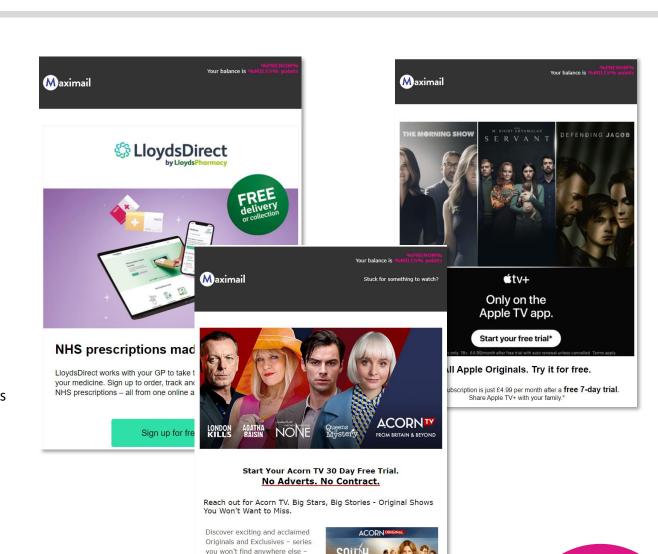
Performance: 187,000+ clicks - 845,000+ opens - no. subscriptions 9,800+

#### Apple TV

Typical Offer: free 7 day free trial

Overview: Regular small booking for 6 months. New downloads and subscriptions

Performance: 6,000+ clicks - 51,000+ opens - no. subscriptions 180+



There's plenty of award-winning

drama you won't want to miss!

Colourful crime drama Queens of Mystery; Dead Still, a Victorian-

thriller; Sunny drama The South

set murder mystery; The

Sounds, a compelling crime

## Food & Drink

Many of the food & Drink offers we receive are subscriptions focused too. Some of the first subscriptions delivered to your door were from this sector, we continue to drive good volumes of subscriptions for this sector.

#### **TasteCard**

Typical Offer: Try a free 90 day free trial

Overview: Regularly book email sends for the past 8 years. New subscriptions

Performance: 202,000+ clicks - 1.1m+ opens - no. subscriptions 5,360+

#### Simplycook

Typical Offer: Claim your £3 trial box

Overview: Regularly book email sends for the past 7 years. New subscriptions

Performance: 133,000+ clicks - 895,000+ opens - no. subscriptions 4,021

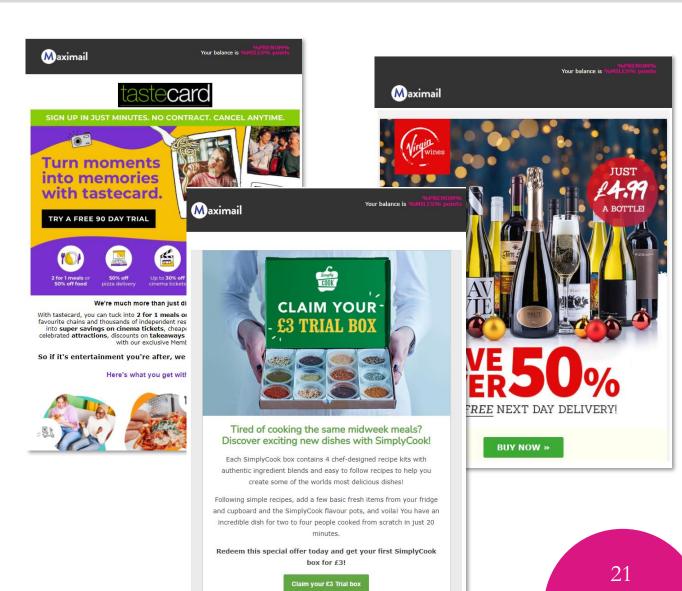
#### **Virgin Wines**

Typical Offer: Save over 50% or receive a free wine glass on first orders. Free Next Day Delivery

Overview: Book emails on the 8 weeks leading to Christmas and NY. New

**Subscriptions** 

*Performance:* **62,000+ clicks** - 610,000+ opens – *no. subscriptions* **521** 



### **Pets**

Britain is a nation if pet lovers and Maximiles has a good representation of the general population. Advertises can select from the following pet ownership; dogs, cats, fish, reptiles, rodents, birds, horses. Also available, insurances, superstores visit for food, bedding and toys, weight of pet, pet age etc.

#### **Bug Bakes**

Typical Offer: 50% off first order

Overview: Booked 2 emails targeting dog owners with us in June and July. New

subscriptions

Performance: 5,200+ clicks - 45,000+ opens - no. subscriptions 52

#### Tails.com

Typical Offer: Try 1 month free tailored dog food

Overview: Regularly booked bio monthly email sends for the 2 years. New

subscriptions

Performance: 40,200+ clicks - 252,100+ opens - no. subscriptions 203

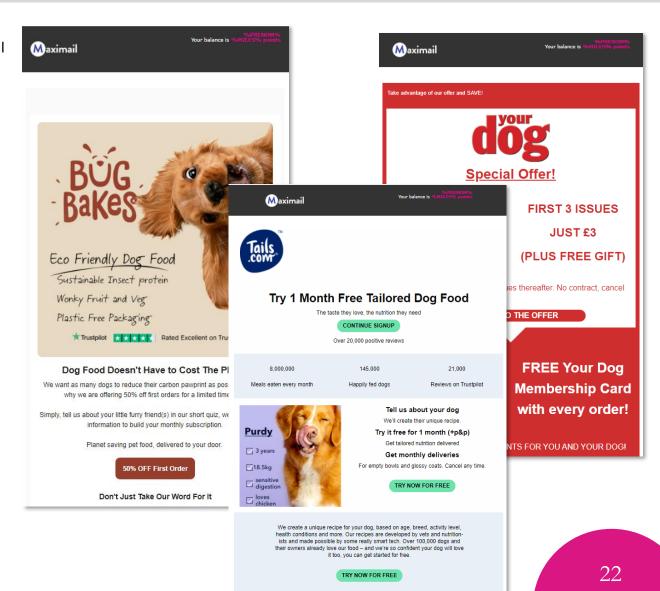
#### **Your Dog**

Typical Offer: First 3 issues just £3 PLUS free gift

Overview: Booked emails on the 8 weeks leading to Christmas and NY. New

Subscriptions

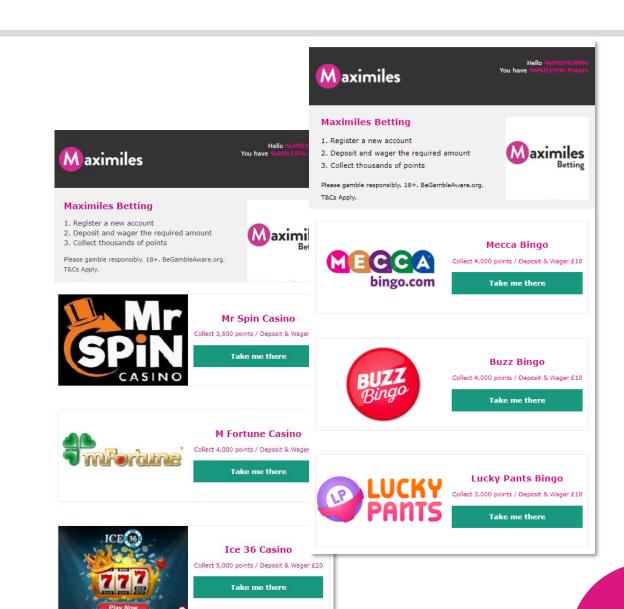
Performance: **62,500+ clicks** – 610,000+ opens - **no. subscriptions 421** 



# **Gaming**

Maxmiles has a pool of just over 38,000 members who are happy to receive gambling offers. These members have explicitly told Maximiles they want to receive these offers. Other members have been identified as enjoying betting through behaviour engagement without onsite betting pages.

We send our Maximiles Betting newsletter once every two weeks. We can produce a multi-product newsletter or separate product newsletters dedicated to Casino, Bingo or Sports.



# **Property**

We can help to reach suitable local and regional audiences who are interested in moving home. It's also a good channel to create awareness for what is going on in our member's local area. Targeting available; downsizers, landlords, investors and portfolio sizes, current home status, type of home, first-time buyers, holiday homeowners, no. children etc.

#### **Parkside**

Typical Offer: 50% off first order

Overview: Booked 2 email sends. Targeting over 25-45yrs, over £80k income, 6 miles radius

from development, real estate investors with portfolios over £300k+

Performance: 1,167 clicks - 4,010 opens - Vol booked 9,190

#### Churchill

Typical Offer: Move loved ones closer

Overview: Booked a single email send. Targeting over 55yrs homeowners, potential to

downsize, 6miles radius from development

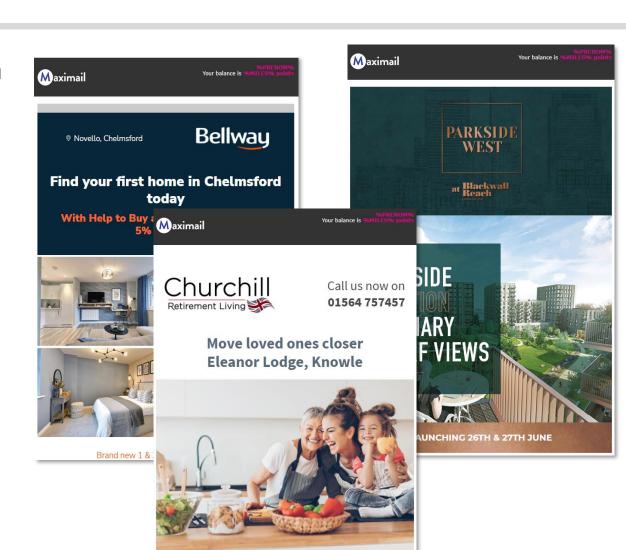
Performance: 547 clicks - 1,887 opens - Vol booked 4,879

#### Bellway

Typical Offer: Find your first home in Chelmsford

Overview: Booked 2 email sends. Targeting first-time buyers, 15 mile radius

Performance: 1,402 clicks - 4,896 opens - Vol booked 11,130



Discover Eleanor Lodge in Knowle, a hidden gem offering 28 one and two bedroom retirement apartments with beautiful landscaped gardens.

Tucked away in the heart of Knowle, Eleanor Lodge offers everything you and your loved ones would need meaning you will have less to worry about.

# **Electronics**

Electronics are part of our everyday lives. We find it hard to live without them; from phones, TV's, camera's, hair dryers, electric razors these have become essentials that we cannot live without. Still, there are some clever ways we can increase performance. Such as targeting members who have recently moved homes with TV offers or presenting camera offers to members who are planning or booked a holiday.

#### **Philips**

Typical Offer: Get your welcome gift 15% off when you sign up to Philips newsletter

Overview: length of project 1 month, 20 email sends. New registrations

Performance: **57,500+ clicks** - 394,200+ opens - **no. registrations 9,200** 

#### **Panasonic**

Typical Offer: 5-year warranty on selected TVs

Overview: Booked a single large email send. New Sales

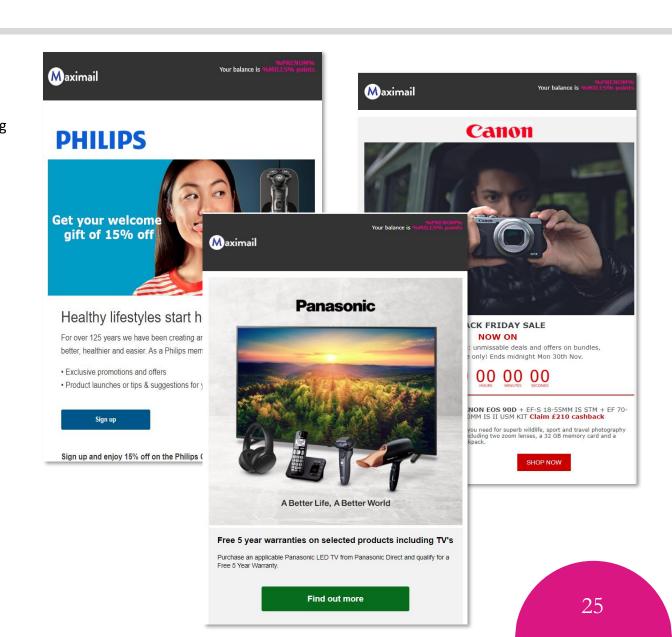
Performance: 3,400+ clicks - 25,300+ opens - no. sales 28

#### Canon

Typical Offer: Black Friday sale now on

Overview: Booked 2 emails sends on the lead up to Black Friday. Driving sales

Performance: 7,200+ clicks - 26,300+ opens - no. sales 26



# **Black Friday**

Black Friday is an important time for supplier, retailers, customers and for anyone involved in sales and marketing. Leading up to Black Friday and the week after is our busiest period. We do our best to accommodate every request, the earlier you can book the earlier we lock in inventory for key dates. Don't miss out.

#### Oral-B

Typical Offer: Save up to 75%. Black Friday Offers

Overview: 1 week over the Black Friday weekend. 3 years in a row. Generate sales

Performance: 123,600+ clicks - 994,500+ opens - no. sales 1,202

#### HH

Typical Offer: Black Friday Sale is here

Overview: Booked a single large email sends 2 days before Black Friday. Generating Sales

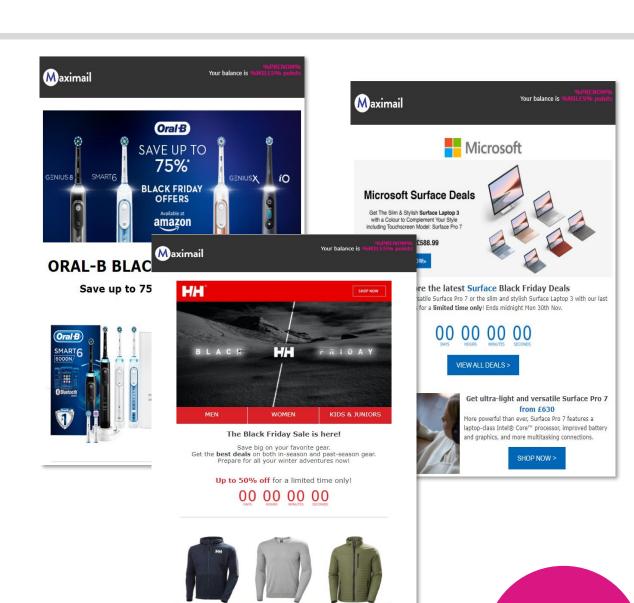
*Performance:* **4,800+ clicks** - 27,700+ opens – *no. sales* **37** 

#### Microsoft

Typical Offer: Microsoft Surface deals

Overview: Booked a single large email send one week before Black Friday. Generating Sales

Performance: **3,900+ clicks** – 22,300+ opens – **no. sales 9** 



## **Contact**

### Contact

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